Response to pre bid queries

Sl.no	Pre-bid queries	Tender clause	Response to pre bid queries
1	Bid Security Online Payment, We request the Authority for facilitating the provision of uploading and accepting Bank Guarantee copy on eProcurement portal similar to other state eProcurement portals of Andhra Pradesh Odisha Bihar Jharkhand Telangana West Bengal Delhi, Acceptance of Bank Guarantee	3.2. The Bidder shall pay the Bid Security through Karnataka public Procurement portal Website, through any one of the following e-payment options only. Online payments: 1. Credit Card 2. Debit Card 3. Internet Banking 4. NEFT/RTGS	No changes
2	Inj EPO and Inj Iron to be in Authority's scope, It will be prudent for the authority to procure Inj EPO and Iron in the same volume thereby reducing the cost per dialysis session and supporting the service provider, The authority through its Medical supplies SPV has higher efficiency to reduce cost through procurement in large volumes to be catered in the facilities where the center needs to be setup	4.2.3 The price is for per session/cycle cost of Haemodialysis and factors all the infrastructure, HR (trained & qualified Nephrologist, Nurses, technicians, dialysis machine, RO plant, supportive infrastructure, Single use dialyzer with erythropoietin, Iron sucrose and all other drugs and consumables etc.), operational and maintenance cost for the project. Break up details of the session cost shall be provided at the financial bid action column in Eprocurment portal. (Dialysis machine, R.O Plant, Drugs and Consumables, HR and supportive infrastructures).	No changes
3	Obligation of Concerned Hospital, All major State PPP dialysis tenders of Andhra Pradesh Telangana Tripura Delhi etc are providing the space electricity and water at free of cost ie they are not charging anything from the service provider We request the Authority to consider the same and the authority should incur monthly charges of electricity water and gas expenses, As per the clause 14 1 on pg 66 the tender term mention that Available space electricity including generators and excluding diesel charges and water shall be provided by the concerned Hospital The utility charges shall be payable by the Service Provider as per applicable rates	14.1 Available space, electricity (including generators excluding generator diesel charges) and water shall be provided by the Authority. The utility charges shall be payable by the Service Provider as per applicable rates.	No changes

Sl.no	Pre-bid queries	Tender clause	Response to pre bid queries
4	Ownership status of all movable assets, The ownership status of the machines and other moveable assets should be with the service provider irrespective of the time period The service provider is making the initial investment in procuring the machines and other assets and hence 100 percent ownership of dialysis machines RO plant and equipment's should be with service provider, Ownership status of all movable assets Including Dialysis machines not more than two years old not more than 2000 cycles per machine created from the investments made by the Service Provider shall remain with the Authority on termination expiry of contract period This clause is lop sided as it favors Authority and deters service provider to own Dialysis machines equipment's setup with service providers Capital expenditure	8.1 Ownership status of all movable assets (Including Dialysis machines not more than two years old (not more than 2000 cycles per machine) created from the investments made by the Service Provider shall remain with the Authority on termination/expiry of contract period.	No changes.
5	Periodicity of Payments, It is requested to the authority that a period of reimbursement within 30 days of the bill submission should be defined by the authority so that interested bidder can get the timely payment assurance from the authority and if the payment is getting delayed then the amount along with some interest should be reimburse to the service provider, No clause on the reimbursement of the cost of dialysis for BPL patients is mentioned in the documents	4.2.2 Financial Bid for the project should be furnished in electronic mode only, in the slot provided in the e-procurement website. Financial Bid shall be the cost per Haemodialysis session for APL patients in Indian Rupees, for BPL patients service provider as to provide free dialysis services. The prices shall be firm and inclusive of all taxes and duties presently in force. The service provider must collect the cost per Haemodialysis session from APL patients itself.	The BBMP will not make any reimbursement for the free dialysis conducted by the service provider, the service provider should have consortium with NGO or should arrange CSR fund for the free dialysis.
6	preference to reuse dialyzer, We request the Authority to consider cost efficient reuse dialyzer model enabling savings to State exchequer	4.2.3 The price is for per session/cycle cost of Haemodialysis and factors all the infrastructure, HR (trained & qualified Nephrologist, Nurses, technicians, dialysis machine, RO plant, supportive infrastructure, Single use dialyzer with erythropoietin, Iron sucrose and all other drugs and consumables etc.), operational and maintenance cost for the project. Break up details of the session cost shall be provided at the financial bid action column in Eprocurment portal. (Dialysis machine, R.O Plant, Drugs and Consumables, HR and supportive infrastructures).	No changes

Sl.no	Pre-bid queries	Tender clause	Response to pre bid queries
7	The financial statement of 2022 23 are not yet audited as it is a time taking process Hence the authority is requested to accept the audited financial statement for the year 2019 20 2020 21 2021 22 and accept the provisionally audited financial statement for the year 2022 23, As per clause 421 f page number 11 Copy of audited accounts statement for the last three financial years ie 2020 21 2021 22 and 2022 23 is required to be submitted with the tender document	Standalone Company or Consortium/ Lead Bidder/ Partner submitting the Proposal should have achieved Average Turnover in the last 3 Financial Years Rs. 69,00,000/- per centre (2020-21, 2021-22 and 2022-23). A Turnover Certificate, as per the Appendix - V, certified by a Chartered Accountant with his / her name, signature, registration number, contact phone number and address should be uploaded along with the Proposal.	Provisional turnover certificate and provisional balance sheet, profit loss statement for the year 2022-23 certified by CA will be accepted.
8	clause421e, Requesting Authority to accept provisional balance sheet for FY 2022 and 23 certified by CA	Same as above.	Provisional turnover certificate and provisional balance sheet, profit loss statement for the year 2022-23 certified by CA will be accepted.
9	Requesting Authority to revise the scope of project as operation and maintenance instead of Installation Operation and Management of Haemodialysis Machine means Machine to be provided by authority and service provider will only be liable to provide services to achieve the per session cost of Rupees 1150	Estimated rate per cycle in rupees 1,150/-	No changes
10	Financial Bid for the project should be furnished in electronic mode only in the slot provided in the eprocurement website Financial Bid shall be the cost per Haemodialysis session for APL patients in Indian Rupees for BPL patients service provider as to provide free dialysis services, We have understood that authority will reimburse the cost of services provided to BPL and any free cases	4.2.2 Financial Bid for the project should be furnished in electronic mode only, in the slot provided in the e-procurement website. Financial Bid shall be the cost per Haemodialysis session for APL patients in Indian Rupees, for BPL patients service provider as to provide free dialysis services. The prices shall be firm and inclusive of all taxes and duties presently in force. The service provider must collect the cost per Haemodialysis session from APL patients itself.	The BBMP will not make any reimbursement for the free dialysis conducted by the service provider, the service provider should have consortium with NGO or should arrange CSR fund for the free dialysis.
11	Within two years of signing the contract if bidder wants to exit or Govt wants to replace the contactor and machine has run less than 2000 cycles at that time what will be the ownership status please clarify as this will lead to increase in cost calculation,	8.1 Ownership status of all movable assets (Including Dialysis machines not more than two years old (not more than 2000 cycles per machine) created from the investments made by the Service Provider shall remain with the Authority on termination/expiry of contract period.	No changes.

Sl.no	Pre-bid queries	Tender clause	Response to pre bid queries
12	The practice of single use dialyzer leads to global warming international reference can be produced and effect the overall cost of dialysis services In addition to this inclusion of EPO and other Medicine will also increase the cost of per dialysis session whereas as per NIT cost considered as 1150 which is abrupt and infeasible Hence it is requested to allow the multiple use of the dialyzer	4.2.3 The price is for per session/cycle cost of Haemodialysis and factors all the infrastructure, HR (trained & qualified Nephrologist, Nurses, technicians, dialysis machine, RO plant, supportive infrastructure, Single use dialyzer with erythropoietin, Iron sucrose and all other drugs and consumables etc.), operational and maintenance cost for the project. Break up details of the session cost shall be provided at the financial bid action column in Eprocurment portal. (Dialysis machine, R.O Plant, Drugs and Consumables, HR and supportive infrastructures).	No changes
13	Requesting authority to allow separate rate provision for paediatric patients and infected patients as it involved much more care Hence cost of services is much more than normal dialysis		No changes
14	The authenticity of credential from private sector or own centre is always doubtful As this is a PPP tender requesting authority to make it mandatory the experience from Govt or PSU as documentary credential to avoid any technical complication in future	Experience of Operating dialysis Centres with dialysis machines, in any of the 3 years during last 5 financial years: • Dialysis centres with 10 operational dialysis machines	No changes
15	Performance and financial requirement, Estimated value of Rupees 6point90 Cr with per rate cycle as 1150 seems to be incorrect because cost of per dialysis is going to be high because of single use dialyzer EPO and other medicine and also technical support Capital expenditure of HD machine Cost of infrastructure requirement	Estimated rate per cycle in rupees 1,150/-	No changes
16	Miscellaneous Deviations Point 1to4, Contract value unit wise or state as a whole To clarify a service provider has a contract of 10 units and there is deviation in one unit What contract value will be considered 10 or 1 unit		contract value will be considered centre wise.
17	Delivered to the Authority 3 true copies of the financial package duly attested by a Director or Authorized representative of the Service Provider if any at the time of signing the contract please clarify	11.4.4 Delivered to the Authority 3 (three) true copies of the duly attested by a Director/ Authorized representative of the Service Provider if any at the time of signing the contract.	No changes

Sl.no	Pre-bid queries	Tender clause	Response to pre bid queries
18	Please share the mode of payment and date of payment after submission of bills by service provider	4.2.2 Financial Bid for the project should be furnished in electronic mode only, in the slot provided in the e-procurement website. Financial Bid shall be the cost per Haemodialysis session for APL patients in Indian Rupees, for BPL patients service provider as to provide free dialysis services. The prices shall be firm and inclusive of all taxes and duties presently in force. The service provider must collect the cost per Haemodialysis session from APL patients itself.	The BBMP will not make any reimbursement for the free dialysis conducted by the service provider, the service provider should have consortium with NGO or should arrange CSR fund for the free dialysis.